# CONFIDENTIAL

#### B.O.P. FORM: 21

# **ST VINCENT AND THE GRENADINES**



NAME: POSITION: TELEPHONE:	OWNERSHIP:	Locally Owned	Foreign Owned	Both Locally and Foreign
EMAIL ADDRESS:		0	0	0
DATE:			-	-

#### ANNUAL BALANCE OF PAYMENTS SURVEY: 2017 UNIVERSITIES/COLLEGES ST VINCENT AND THE GRENADINES

A non-resident is any individual, company, or other organization ordinarily domiciled in an economy other than St Vincent and the Grenadines regardless of their citizenship. This also includes persons who live or work in St Vincent and the Grenadines for less than one year.

Students, medical patients and diplomats however are exceptions and are considered non-residents regardless of how long they stay. As such, they should be included in your transactions with non-residents reported below.

All values should be reported in Eastern Caribbean dollars (EC\$). Foreign currencies should be converted to EC\$ at the midpoint of the buy and sell rates applicable on the date of the transaction. Some of the data requested (particlarly by region) may not be readily available from your records. In these cases, careful estimates will be adequate. If audited data are not available, unaudited estimates are acceptable. We would prefer that the form be completed and submitted electronically. A copy should be retained for your records.

Please ensure that the data reported is for the year 2017. You are required to report data for the calendar year. If this is not possible, use the data for your financial year that covers most of the period being requested. Additional notes for completing this form are attached.

Thank you. Your cooperation is greatly appreciated. Accurate balance of payments and IIP depend on it!

PART A: RECEIPTS FROM <u>NO</u>	DN-RESIDENTS		
			which
REPORT IN EASTERN CARIBBEAN DOLLARS (EC\$)	TOTAL	From Other ECCU countries	From Other CARICOI countries
RECEIPTS FROM NON-RESIDENTS FOR ANY OF THE FOLLOWING:			
Education Services paid for by foreign students	0.00	0.00	0.0
Tuition			
Room and Board			
Book Sales			
Other fees	4	7	
Research and Development		*	
Insurance claims received from non-resident insurers	1		
Royalties & licenses fees for patents, trademarks, franchises, copyrights and related rights			
Dividend receipts from non-resident parent company, subsidiaries and other companies (if your ownership in their company is 10% or more)	1,		
Dividend receipts from non-resident parent and other companies (if your ownership in their company is < 10% and their ownership in your company is 10% or more)			
Dividends received from other affiliates/fellows			
Dividends received from other parties (if your ownership in their company is < 10%)			
Interest income from claims on foreign parent company/head office and other foreign affiliates			
Interest income from short term debt securities (excluding foreign parent and other foreign affiliates)			
Interest income from long term debt securities (excluding foreign parent and other foreign affiliates)			
Interest income on loans and advances (excluding foreign parent and other foreign affiliates)			
Interest income from deposits held overseas			
Other receipts from head office and/or parent company <u>excluding goods exported</u> (please specify)	0.00	0.00	C
Other receipts from non-residents excluding goods exported (please specify)	0.00	0.00	(
TOTAL RECEIPTS FROM NON-RESIDENTS	0.00	0.00	C

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REPORT IN EASTERN CARIBBEAN DOLLARS (EC\$)	TOTAL	To Other ECCU countries	To Other CARICOM countries
PAYMENTS TO NON-RESIDENTS FOR ANY OF THE FOLLOWING:			1
Value of scholarships offered to foreign students			
Education Services			
Research and Development			
Advertising and marketing expenses			
Business and Management consulting			
Management Fees			
Financial services other than insurance (includes fees related to asset management and transactions in securities, brokerage, underwriting redemption, placement of issues, commissions, credit card services, letter of credit)			
Royalties & licenses fees for patents, trademarks, franchises, copyrights and related rights			
Expenditure on overseas training and conferences (exclude airfares)			
Insurance premiums paid to non-resident insurers			
Computer services (installation, software implementation, data processing/database	•	7	
services, maintenance)			
Legal Services			
Accounting, auditing, bookkeeping and tax consulting services			
Wages and salaries paid to non-residents (employee must be a non-resident and an employer-employee relationship must exist between the resident employer and the non-resident employee)			
Dividend and profits distributed to non-resident parent company			
Dividend distributed to non-resident subsidiaries and other companies (if their ownership in your company is 10% or more)	$O^{\cdot}$		
Dividend distributed to non-resident subsidiaries and other companies (if your ownership in their company is 10% or more <u>and</u> their ownership in your company is < 10%)			
Dividends distributed to other affiliates/fellows			
Dividends distributed to other parties (if their ownership in your company is < 10%)			
Interest expense on debt owed to foreign parent company/head office and other foreign affiliates Interest expense on short term debt securities (excluding foreign parent and other foreign			
affiliates)			
Interest expense on long term debt securities (excluding foreign parent and foreign affiliates)			
Interest expense on loans and advances (excluding foreign parent and other foreign affiliates) Other payments to head office and/or parent company excluding goods imported			
(please specify from largest to smallest)	0.00	0.00	
V			
Other payments to non-residents excluding goods imported (please specify from	0.00	0.00	
largest to smallest)	0.00	0.00	
TOTAL PAYMENTS TO NON-RESIDENTS	0.00	0.00	
TOTAL NUMBER of foreign students enrolled during:	•	2016	2017
Trimester 1 / Semester 1			
Trimester 2 / Semester 2 Trimester 3			
Number of foreign students with room and board at the University			
NUMBER of employees as at the end of the reference perio	2016	2017	
Full-time Residents			
Residents Non-residents			
Part-time			
Residents			

ANNUAL INT	ERNATIONAL	INVESTMENT	POSITION SUR	RVEY: 2017				
PART C (i): ASSETS WITH NO	ON-RESIDENTS	6 (POSITIONS,	TRANSACTION	NS AND OTHER	R CHANGES)			
	POSITION as at end 2016		TRANSACTIONS DURING THE YEAR increase (+) decrease (-)		VALUATION AND OTHER CHANGES DURING THE YEAR increase (+) decrease (-)		POSITION as at end 2017	
REPORT IN EASTERN CARIBBEAN DOLLARS (EC\$)	TOTAL	Of Which: Other ECCU Countries	TOTAL	Of Which: Other ECCU Countries	TOTAL	Of Which : Other ECCU Countries	TOTAL	Of Which: Other ECCU Countries
	EC			C\$	EC	C\$	EC\$	
YOUR	COMPANY'S IN		•	,				
Equity Investment (including value of Goods/equipment and services)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
in Parent Company/head office, subsidiaries and other companies abroad (if your ownership in their company is 10% or more)				4				
of which: Retained Earnings								
in Non-resident Parent and other companies (if your ownership in their company is < 10% and their ownership in your company is 10% or more)				$\Delta^{\vee}$				
in other affiliates/fellows			(					
in other parties (if your ownership in their company is < 10%)								
Debt Instruments	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
due from Parent Company/head office, subsidiaries and other companies abroad (if your ownership in their company is 10% or more)			0.					
due from Non-resident Parent company and other companies (if your ownership in their company is < $10\%$ and their ownership in your company is		7>						
due from other affiliates/ fellows								
due from other parties abroad (if your ownership in their company is < 10%)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Short term debt securities - (tradable instruments and original contractual maturity of 1 year or less)								
Long term debt securities (tradable instruments and original contractual maturity of more than 1 year)	20							
Short term loans to non-residents								
Long term loans to non-residents								
Trade receivables (due from non-residents)								
Currency and deposits held in commercial banks outside of St Vincent and the Grenadines								
Other accounts receivable from non-residents (please specify)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
TOTAL EXTERNAL ASSETS	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00

PART C (ii): LIABILITES DUE TO NON-RESIDENTS (POSITIONS, TRANSACTIONS AND OTHER CHANGES)								
	POSITION as at end 2016		TRANSACTIONS DURING THE YEAR increase (+) decrease (-)		VALUATION AND OTHER CHANGES DURING THE YEAR increase (+) decrease (-)		POSITION as at end 2017	
REPORT IN EASTERN CARIBBEAN DOLLARS (EC\$)	TOTAL	Of Which: Other ECCU Countries	TOTAL	Of Which: Other ECCU Countries	TOTAL	Of Which : Other ECCU Countries	TOTAL	Of Which: Other ECCU Countries
	E	C\$	E	C\$	E	C\$	E	C\$
INVESTMEN	ITS IN YOUR C	OMPANY FROI	M ABROAD (LI	ABILITIES)				
Equity Investment (including value of Goods/equipment and services)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
from Parent Company/Head Office, subsidiaries and other companies abroad (if their ownership in your company is 10% or more)								
of which: Retained Earnings								
from Non-resident subsidiaries and other companies (if your ownership in their company is 10% or more and their ownership in your company is < 10%)				N				
from other affiliates/fellows								
from other parties (if their ownership in your company is < 10%)								
Debt Instruments (loans and advances, trade credits etc)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
due to Parent Company/Head Office, subsidiaries and other companies abroad (if their ownership in your company is 10% or more)			$\mathbf{O}$					
due to non-resident subsidiaries and other companies (if your ownership in their company is 10% or more and their ownership in your company is < 10%)		$\boldsymbol{\mathcal{X}}$						
due to other affiliates/fellows		2						
due to other parties (if their ownership in your company is < 10%)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Short term debt securities (original contractual maturity of 1 year or less)		<i>N</i> .						
Long term debt securities (original contractual maturity of more than 1 year)	$\sim$							
Short term loans from non-residents								
Long term loans from non-residents	$\mathbf{X}$							
Trade payables (due to non-residents)	1							
Other accounts payable to non-residents (please specify)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
TOTAL EXTERNAL LIABILITIES	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00

	2017			
REPORT IN EASTERN CARIBBEAN DOLLARS - Position at End of :	TOTAL	Of Which: ECCU		
Profit after Taxes	Please enter data in here			
Total Dividends distributed	0.00	0.00		
To Parent (company/individual)/Head Office, subsidiaries and other companies/individuals abroad (if their ownership in your company is 10% or more)	0.00	0.00		
To non-resident subsidiaries and other companies/individuals (if their ownership in your company is less than 10%)	0.00	0.00		
To other affiliates/fellows	0.00	0.00		
To other parties (if their ownership in your company is < 10%)	0.00	0.00		
To Residents	Please enter data in here			
Retained earnings	0.00	0.00		
Retained earnings due to Parent (company/individual)/Head Office, subsidiaries and other companies/individuals abroad (if their ownership in your company is 10% or more)	0.00	0.00		
Retained earnings due to Non-resident subsidiaries and other companies (if your ownership in their company is 10% or more and their ownership in your company is < 10%)	6	2		
Retained earnings due to other affiliates/fellows				
Retained Earnings due to other parties (if their ownership in your company is < 10%)	$\sim$			
Retained earnings due to Residents	*			
% of share capital owned by non-residents (Please provide % share ====>)				

Investors/Shareholders equity							
2016 2017							
			Please enter data	Please enter data			
Total Shareholders Equity in EC\$ as at end of:			in here	in here			
			% Ownership	% Ownership			
		Country of Residence	of shareholders equity as at end 2016	of shareholders equity as at end 2017			
	Please ran	k in order of owne	ership share				
1	Investor 1						
2	Investor 2						
3	Investor 3						
4	Investor 4						
5	Investor 5						
6	Other Non- residents						
7	Other residents						
	Debt inst	truments due to	investors				
Debt instruments due to :			As at end of 2016	As at end of 2017			
Ir	vestor 1 above						
Ir	vestor 2 above						
Ir	vestor 3 above						
Investor 4 above							
Ir	vestor 5 above						
С	ther Non-resident						
С	ther Residents						
Total			0.00	0.00			

1

# Notes for Completing B.O.P. FORM: 21

Please read carefully

Transactions in foreign currencies should be converted to EC\$ at the midpoint of the buy and sell rates applicable on the date of the transaction. US\$ 1 = EC\$ 2.7

**ECCU:** Eastern Caribbean Currency Union

**ECCU Countries:** Anguilla, Antigua and Barbuda, Dominica, Grenada, Montserrat, St Kitts and Nevis, Saint Lucia and St Vincent and the Grenadines

**OTHER CARICOM COUNTRIES:** The Bahamas, Barbados, Belize, Guyana, Haiti, Jamaica, Suriname, Trinidad and Tobago. Associate members are: Bermuda, British Virgin Islands, Cayman Islands, Turks and Caicos Islands.

#### **DEFINITION OF RESIDENTS AND NON-RESIDENTS**

#### Non- resident

A non-resident is any individual, company, or other organization ordinarily domiciled in an economy other than St Vincent and the Grenadines regardless of their citizenship. This also includes persons who live or work in St Vincent and the Grenadines for less than one year.

Students, medical patients and diplomats however are exceptions and are considered non-residents regardless of how long they stay. As such, they should be included in your reported transactions with non-residents.

#### Residents

A resident is any individual, company, or other organization ordinarily domiciled in St Vincent and the Grenadines regardless of their citizenship. This also includes persons who live or work or intend to live or work in St Vincent and the Grenadines for more than one year.

Please note that subsidiaries of foreign companies in St Vincent and the Grenadines are residents of St Vincent and the Grenadines. Similarly, foreign subsidiaries owned by companies in St Vincent and the Grenadines are non-residents.

If you are not sure of the residence of a company, please contact us so that we may determine its status.

# STRUCTURE OF B.O.P. FORM: 21

#### Part A

Part A requests your company's earnings from non-resident individuals, companies or organisations. You should also indicate how much of these earnings were received from countries of the ECCU or CARICOM. Receipts from students, diplomats, medical patients and international and regional organisations in country should be included as part of receipts from non-residents.

#### Part B

Part B requests payments made by your company to non-resident individuals, companies or organisations. You should also indicate how much of these payments were made to countries of the ECCU or CARICOM. Payments to students, diplomats, medical patients and international or regional organisations should be included as part of payments to non-residents.

N.B. For Parts A and B, you are required to report the <u>total</u> value of the services rendered or purchased during the reporting period <u>even if</u> <u>actual payments</u> were <u>made</u> in <u>a later period</u>. The portion of the services rendered or purchased that was not paid during the reference period should be recorded in Part C under the respective debt instrument.

Transactions with residents of St Vincent and the Grenadines should be excluded from the total and from the breakdown of ECCU and other CARICOM countries.

# Part C

Part C requests data on stock of financial assets and liabilities between your company and non-residents. It requests information regarding the financial claims of your company on non-residents and the liabilities of your company to non-residents. The form requests data on stock positions, financial transactions and valuation changes.

# Part D

Part D requests data on retained earnings and composition of equity and debt by investor. This section should be completed by foreign direct investment enterprises only.

# DEFINITIONS

**Manufacturing services** include the processing, assembly, labeling, and packing of goods that are owned by a resident of another economy. The value of the manufacturing service is the fee charged for manufacturing. It does not take into account the value of the goods or the change in their value due to the manufacturing.

### **Interest receipts and Payments**

For interest, please report the total value of interest (payable and receivable) that accrued during 2017, even if only some payment were made during the year. Interest includes discounts. A discount is the difference between the value of a financial instrument when it is issued and its final redemption value.

# The portion of the interest that was due during the reference period and not paid (arrears) should be included as an increase in liabilities in Part C (ii)

#### Dividends receipts and payments

For dividends, please record the total value of dividends received and receivable (and paid and payable) during 2017. Dividends should be recorded on the ex-dividend date.

# The difference between the dividends or interest accrued and dividends or interest paid should be recorded as a financial transaction in Part C in the instrument to which the interest relates. This difference will essentially be the arrears in the case of loans.

**Direct investment enterprise** is a company, resident in one economy, in which a company, resident in another economy, holds 10 percent or more of the equity, either directly or indirectly.

A non-resident direct investor is a non-resident entity (or group of related non-residents) that owns voting equity of 10 percent or more in this company. non-resident companies that control or significantly influence the immediate non-resident direct investor are also considered non-resident direct investors in your company, in a chain of control or influence. Examples of non-resident direct investors are foreign head offices (for branches) and foreign parent companies (for subsidiaries). A company may have more than one direct investor, and these direct investors may reside in different countries. An investor need not have the largest shareholding to be considered a direct investor. Please report transactions with all direct investors.

e.g. if a non-resident company or individual(s) holds 10 per cent or more in your company, your company is considered a direct investment enterprise and that company or individual is considered your direct investor.

Subsidiary is a direct investment enterprise over which the direct investor is able to exercise control .

**Affiliates** of an enterprise consist of: (a) its direct investor(s), both immediate and indirect; (b) its direct investment enterprises, whether subsidiaries (including branches and other quasicorporations), associates, and subsidiaries of associates, both immediate and indirect; and (c) fellow enterprises (other affiliates), that is, those enterprises that are under the control or influence of the same immediate or indirect investor, but neither fellow enterprise controls or influences the other fellow enterprise.

**Other affiliates/fellows:** are non-resident companies that has a common (immediate or indirect) parent or direct investor with your company but neither your company nor your affiliate enterprises hold 10 percent or more of the equity in the other.

**Other parties** are those that are not direct investors, direct investment enterprises, or affiliates.

### **Equity Investments**

For both your reporting of your companies assets and liabilities, please report equity investments as paid-up capital, any purchases of goods and services paid for by the investor for your company or by your company for your investor (not to be repaid), all types of reserves identified as equity in the company's balance sheet, cumulated retained earnings (which may be negative), holding gains and losses.

All valuations should be made at <u>market values</u>. For valuing equity positions at market value, one of the following methods may be used:

• the midpoint of the stock market buy and sell rates on the reference date

- a recent transaction value
- own funds at book value
- directors' value
- net asset value

ns, trade credits, insurance

**Debt Instruments** consist of currency and deposits, debt securities, loans, trade credits, insurance technical reserves, pension and related entitlements, provision for calls under standardized guarantees, and other accounts receivable/payable. The term debt instrument is applicable to both the liability and the corresponding claim.

For loans, currency and deposits, trade credits and advances and other accounts payable/receivable, please report on a nominal value basis (after allowing for any changes that may result from changes in exchange rates). Nominal value represents the value of funds advanced (positions) less any repayments exclusive of interest payments plus any outstanding accrued interest less any payments of accrued interest from a previous period (transactions).

For debt securities, please report the market value of the securities on issue at the balance sheet date (for positions) and the actual proceeds, for transactions, with both positions and transactions inclusive of interest.

**Debt securities :** Long-term and short-term debt securities include bonds, debentures, commercial paper, promissory notes, certificates of deposit, and other tradable nonequity securities other than financial derivatives. Long-term debt securities include instruments issued with original maturities of more than 12 months. Instruments with original maturities of 12 months or less are included in short-term debt securities. In parts A and C, long-term and short-term debt securities should be included in the respective category. Please report the market value of the securities, as of the balance sheet date.

**Trade credit and advances** comprises of credit extended directly by the suppliers of goods and services to their customers and advances for work that is in progress (or is yet to be undertaken) and prepayment by customers for goods and services not yet provided. That is, accounts receivable (payable) for goods and services.

*Loans* include loans and financial leases. Short-term loans are those with original maturities of less than or equal to 12 months. Long-term loans are those with original maturities of more than 12 months.

*Currency and Deposits:* Deposits include checking accounts, savings accounts, and other time deposits held abroad. Currency include foreign currency not held in commercial banks.

**Other accounts receivable/payable:** Other accounts receivable/payable include accounts receivable or payable other than those included in trade credit and advances or other instruments. Please list from largest to smallest. You may include an "other" line item to sum the residual if you do not have sufficient line space to list all items.

# POSITIONS, TRANSACTIONS, OTHER CHANGES AND INCOME

**Opening position** refers to the value of the claims and liabilities of your company and its resident subsidiaries at the beginning of the year. The opening positions you report should agree with the closing positions you reported for the previous year. If this is not the case, please provide data for the previous year.

# Transactions

Financial transactions are transactions relating to the acquisition or disposal of your company's financial claims on, or liabilities to, non-residents. Purchases of stock made by your company (and its subsidiaries) in non-resident companies, purchases of your company's shares by non-residents, issuances and purchases of long- and short-term debt securities, increased deposits in bank accounts, and drawdowns of loans are examples of transactions that increase assets or liabilities. Sales of stock by your company (and its subsidiaries) in non-resident companies, sales of your company's shares by non-residents, redemptions and sales of long- and short-term debt securities, withdrawals from bank accounts, and repayments of loans are examples of transactions that decrease assets or liabilities.

Financial transactions and income should be recorded on a gross basis—that is, before the deduction of commissions on receipts (or addition of commissions on payments), brokerage fees, and withholding taxes, which are to be recorded in parts A and B if paid to or received from a non-resident.

The difference between the dividends or interest due and dividends or interest paid should be recorded as a financial transaction in Part C in the instrument to which the interest relates. In the case of loans, this difference is essentially the arrears accrued for the reporting period. For eg, in the case of interest payments on loans; you are required to report the total interest due in Part B of the form under "interest expense on loans and advances" (i.e. interest paid plus interest payable/arrears). You are also required to report the interest payable/arrears in the transactions column in Section C (ii) under liabilities long term or short term loans. In this line item, you would also be required to report any principal repayments made. Any payments made would be recorded as a negative number as it would represent a decline in liabilities.

In the case of transactions for short and long term loans, please report only the prinicpal repayments and not the interest payments. The interest payments should be reported in Part B of the form. Interest arrears accumulated/paid however should be reported as part of transactions in Part C as an increase/decrease in assets and or liabilities.

# An increase in assets or liabilities should be reported as a positive number. A decline in assets or liabilites should be recorded as a negative number.

Valuation and other Changes: Valuation changes are changes in the value of your companies assets or liabilities that may arise due to exchange rates including exchange-rate-related gains and losses, revaluation of fixed assets, and changes in market prices of financial assets and liabilities. **Other Changes** are caused by reclassification of items and write-offs.

**Closing position** refers to the value of the claims and liabilities of your company and its subsidiaries at the end of the year. The closing position should equate to the opening balance + transactions + valuation and other changes.